

CAN'T CLOSE THE DEAL BECAUSE IT'S NOT IN THE BUDGET?



Let us Help

DO YOU EVER HEAR?

1. This may be a next year project.
2. Can we do a portion this year and some the next?
3. I'm sorry, we just don't have the budget.

NATIONAL COOPERATIVE LEASING OFFERS A SOLUTION.

Tax-Exempt Municipal Lease Purchase Program:

This is not your traditional leasing program. It is specifically designed for your public entity customers and their legal requirements. Here are some highlights:

- Helps Maximize Budgets. The total project cost doesn't need to fit into the budget, just the annual lease payments, which usually multiplies purchasing power by 3 times.
- Extremely competitive rates.
- Simple and fast approval process (same/next day).
- Lease-to-own: No residual or buyout at the end of the lease.
- Typically, Zero Down: No payments required upfront.
- Non-Appropriation Language is included. Think of this as an annual out clause and as a result, voter approval is not needed.
- No debt is created. Your customers can pay with their operating budget.
- Customized payment plans and more...

EASY TO INCORPORATE INTO YOUR SALES PROCESS!

NCL helps you come to the table with a leasing option in hand with little to no extra work, commonly automatically. Ask about our commercial structures if your customer is not a public entity.

If you're frustrated dealing with limited budgets and would like to give your customers another option to get the product they need now, contact NCL to learn more and how to get started.

NATIONAL COOPERATIVE LEASING

National Cooperative Leasing (NCL) is an independently-owned company, providing leasing and financing solutions for government and educational agencies throughout the nation. For nearly 15 years NCL has specialized in the government leasing and finance industry.

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Sourcewell 
Formerly NJPA

Awarded Contract

Contract # 032615-NCL

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